

Creative is Easy

Creating for TikTok is different, not difficult





Creative Made Simple

Creating for TikTok can feel daunting, but in reality creating for TikTok is not difficult, just different. Learn about our content & creation principles that will help spark your next TikTok.





The Video Advantage

Video is the advantage today, it's faster, more relevant, and more memorable than other advertising formats. But video can be seen as complex, cumbersome, and expensive. TikTok dispels all of these challenges and reinforces the video advantage.

On TikTok, creativity is the most valuable variable, and creative on the platform is simple, intuitive, and efficient.

How do I create a content strategy for TikTok?

Crafting a content strategy on TikTok revolves around two things: building value & variety.

Value: entertainment value, educational value, community value.

Variety:

PGC: Professionally generated content

UGC: User generated content AIGC: AI generated content

Pairing value and variety together in your content strategy creates endless creative possibilities. Creative can connect with different specific audiences, or go trending on the platform, allowing brands to connect with their audience through joyful discovery.

73%

of TikTok users say they
feel a **deeper connection** to the
brands they interact
with on TikTok vs. the
other sites and apps
they use



TikTok Creation Principles

Creative should be Effective:

Best practices, tips & creative guidance leading to engaging creative assets that help achieve business goals.

Check out some of our creative guidance:

<u>Creative Codes</u> <u>Creative Vertical Playbooks</u>

Creative should be Easy:

A robust & intuitive set of creation tools that take you from inspiration to creation seamlessly.

Check out CapCut

Creative should be Efficient:

Automation tools & production partners to make eye-catching creative assets quickly, with minimum effort.

<u>Check out TikTok Creator Marketplace</u>
<u>Check out TikTok Creative Exchange</u>







Value and Variety

On TikTok creative is the most valuable variable. Building effective creative for TikTok is about creating value & variety.

Value



Value with content strategy is the ability of an advertisement to **engage and entertain** its audience through emotion, storytelling, sounds or visuals, and create a positive association with the brand or purchase of the brand.

There are three buckets that drive value on TikTok.

+3.3x

More likely to **click on / engage** with entertaining ads on TikTok (vs. entertaining ads on other platforms)

Value Buckets

- Entertainment Value: when a video advertisement has high entertainment value, it can increase the likelihood that viewers will watch the video in its entirety, share it with others, and develop a positive attitude towards the brand being promoted.
- Educational Value: the ability of an advertisement to provide informative and useful information to potential customers about the product or service being promoted. Educational value can take many forms, such as product demonstrations, how-to videos, infographics, or informative articles.
- Community Value: the ability of a brand or creator to positively impact and support the TikTok community, through social responsibility, charitable donations, and support for social causes, in order to build brand loyalty and establish a positive brand image.

Variety

Using diverse content types & programming strategies to capture the attention of a wider range of potential customers pairs well with the content value you create. This also helps to prevent viewer fatigue and keep your content fresh for your audience.

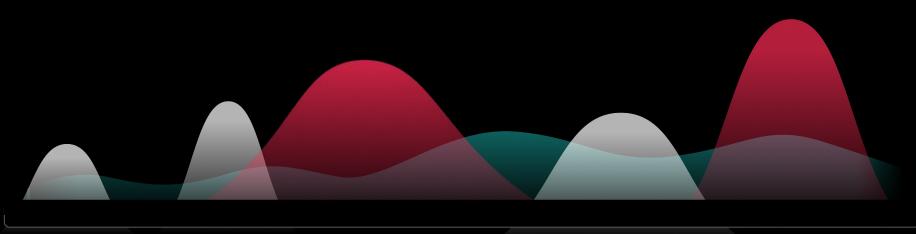
We can split different content types as well:

- PGC (Professional Generated Content): content that you build with a partner
- 2. UGC (User Generated Content): content that you build with creators to promote your content
- AIGC (AI Generated Content): content that machine learning created for you



Planning Through Content Types

- CGC: Community Generated Content
 - **PGC:** Professionally Generated Content
 - **AIGC:** AI Generated Content



Campaign Flight





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